

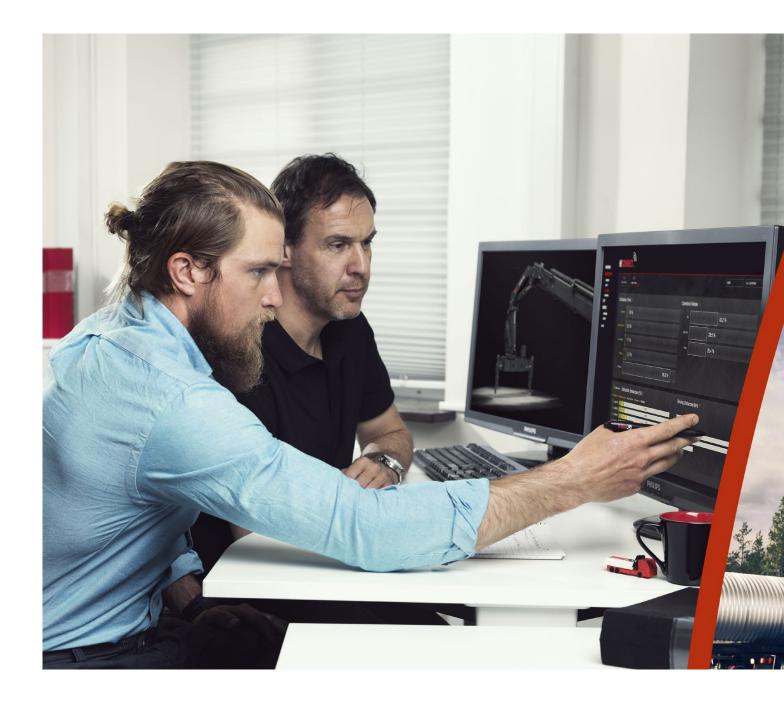
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CONNECTED SERVICE FOR IMPROVED PRODUCTIVITY



CONNECT YOUR FLEET TO Stay one step ahead

Now, it's easier than ever to get the most out of your fleet. With Hiab HiConnect, you're in constant contact with each unit of your fleet – every lift, every movement, everywhere. Know in real time if there's risk for unplanned downtime. Know when and where idle time happens to convert it into profitable hours. Stay one step ahead of needed maintenance. Hiab puts everything in place, giving you total connection for total control.



Empower your fleet, your equipment and your people

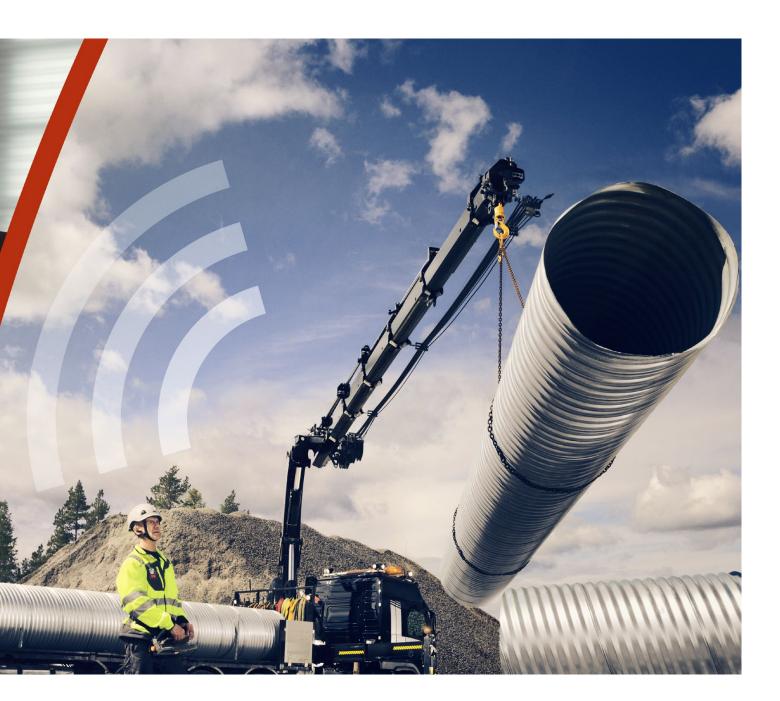
As a fleet owner, you have to stay competitive in a tough marketplace. Yet you face a challenge in seeing the true performance of your Hiab units out in the field. Hiab HiConnect is a connected service that helps you monitor and get the most out of your fleet by using the data available in the Hiab units.

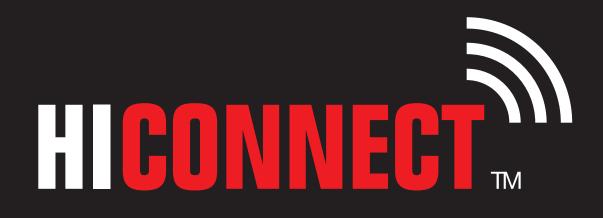
- Be in control with real-time data for better productivity and safety
- Optimize your fleet based on facts from its utilization
- Minimize accidents and unsafe equipment use
- Gain easier and more proactive access to service
- Understand your operators for more effective training



Total peace of mind

Hiab HiConnect gives you the exact status of your units in real time. A Hiab ProCare maintenance contract simplifies service and ensures product availability, performance, and value over the whole lifecycle. It's a combination that helps you deliver as promised – every day, every time.







Hiab HiConnect is used by more than 10 leading European fleet owners. Learn about their experiences at hiconnect.hiab.com ⁴⁴ New technology has totally changed the way we operate our business. Now that we can track the vehicles, we know exactly where they are and what they're doing. From this information, we can be more efficient and operate much more safely.³³



Andrew Hollingsworth

Fleet Technical Manage Travis Perkins PLC



⁶⁶ Currently we have no visibility for our loader cranes. So having a system like HiConnect makes it a lot easier to get information from and understand the utilization of the assets. We're also going to start looking at the behaviours of our drivers, whether they're using the asset correctly.³³

Fraser Boyd

Transport Operations Manager Grafton Merchanting GB



SMARTER WITH FACTS

With HiConnect, you receive real-time data about the Hiab unit's operation and condition – right to your computer or mobile device. With easy access to data, you can improve performance and avoid unnecessary downtime. Clear and simple overviews and graphs help you monitor status, plan service, and improve the operation of each unit in your fleet. Simpler, easier, and a whole lot smarter.

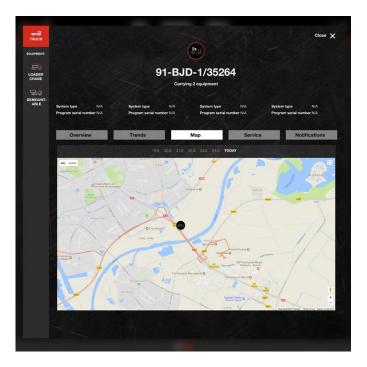


THREE PERSPECTIVES. TOTAL CONTROL.

Here are just a few hands-on examples of valuable insights you can get from HiConnect – keeping you one step ahead on multiple fronts.

Fleet managers: stay on top of KPIs

Top-down, you can see fleet utilization breakdown – how equipment is used over 24 hours – follow trends over time, see gaps in target levels, etc. Then as you drill-down to individual machine level, you'll easily see things like "PTO on, but crane not active" or which cranes are used the least so you can rethink their locations.



Service managers: be in control over your fleet's service needs

See needs ahead of time, plan accordingly, and avoid last-minute service bookings. Hiab service workshops also get similar data so they can be prepared before your equipment arrives – with correct spare parts on hand as well as other things you need.

CONNECT	SI	ERVICE NOTIFICATIONS	OPERATION		Q (
		you have a coupl e you can keep track of the notifica		itions.	
Service	9	Notifications	8 ৎ	Operation	
Urgent Service Needs	1	Urgent Operation Alerts	3	Loader Cranes	
Service Overdue	2	Operation Notifications	4		
Service Upcoming next 30 days	6	Operator Training needs	1	Demountables	
Urgent Service Need	3.6.2017 13.07	Critical error	91-BJD-1/34151	John Doe	ζ.
Message type	Time	Message	Machine	Operator	
Operation Notification	3.6.2017 13.07	Truck driving with crane up	91-BJD-1/34151	John Doe	20
Urgent Operation Alert	3.6.2017 13.07	Truck driving with crane up	91-BJD-1/34151	John Doe	Ø
Urgent Operation Alert	3.6.2017 13.07	Truck driving with crane up	91-BJD-1/34151	John Doe	ଷା
Service Overdue	3.6 2017 13.07	Calendar Interval	91-BJD-1/34151	John Doe	GI
Service Overdue	3.6.2017 13.07	Warranty Check	91-BJD-1/34151	John Doe	54- [G]
Operator needs training	3.6.2017 13.07	Points too low	91-BJD-1/34151	John Doe	GI GI
Operation Notification	3.6.2017 13.07	Emergency Stop not Used	91-BJD-1/34151	John Doe	S S
Urgent Operation Alert	3.6.2017 13.07	Emergency Stop not Used	91-BJD-1/34151 91-BJD-1/34151	John Doe	SU SU
Service Upcoming next	3.6.2017 13.07	Calendar Interval	91-BJD-1/34151 91-BJD-1/34151	John Doe	ୟା
ST 30 Days	3.0.2017 13.07	Carendar miterval	81+63D-1/34151	John Doa	C41

Safety managers: minimize accidents and unsafe equipment use

You'll gain a real-time view of "bad" events and unsafe driving so you can act immediately. Plus, you get reports of events during the last day, week, or month and can bring these to performance discussions.

(All produ	cts 🔹 🗸 Sele	act region 🗸	Select branch	Select group	
💥 Urgent serv	vice need 💿			A EXPORT	PRINT
Machine	Serial number	Branch	Reason	Error time	
91-BJD-1/35264 Group 1	X21S6114023858	NIEUWEGEN	Critical error	31.08.2017	
💥 Service ove	erdue 💿				
Machine	Serial number	Branch	Reason	Service planned	
91-BJD-1/35264 Group 1	X21S6114023858	NIEUWEGEN	Critical error	31.08.2017	
91-BJD-1/35264 Group 1	x21S6114023858	NIEUWEGEN 30 days ⑦ Branch	Critical error	31.08.2017 Service planned	
91-BJD-1/35264 Group 1 X Service upo Machine	coming next 3	30 days 🔿	Critical error Reason	31.08.2017 Service planned	
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	Serial number X2156114023858 X2156114023858	30 days Branch NIEUWEGEN NIEUWEGEN	Reason Critical error Critical error	Service planned 31.08.2017 31.08.2017	
	Coming next 3 Serial number X2156114023858 X2156114023858 X2156114023858	30 days Branch NIEUWEGEN NIEUWEGEN NIEUWEGEN	Reason Critical error Critical error Critical error	Service planned 31.08.2017 31.08.2017 31.08.2017	
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EXPLORE HIAB CONNECTED SOLUTIONS

Hiab is the leader in connected solutions, and is in the process of launching a range of services based on connectivity.

Learn more at connected solutions.hiab.com



Connected service for improved productivity



Connected system for efficient and safe operation

BUILT TO PERFORM

Hiab is the world's leading provider of on-road load handling equipment. Customer satisfaction is the first priority for us. Hiab's product range includes HIAB loader cranes, JONSERED recycling and forestry cranes, LOGLIFT forestry cranes, MOFFETT truck-mounted forklifts and MULTILIFT demountables, as well as DEL, WALTCO and ZEPRO tail lifts.

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