EMPOWER YOUR FLEET, YOUR EQUIPMENT AND YOUR PEOPLE

As a fleet owner, you have to stay competitive in a tough marketplace. Yet you face a challenge in seeing the true performance of your Hiab units out in the field.

Hiab HiConnect™ is a Connected Service that keeps you one step ahead with next-generation intelligence today. By enabling new insights, it helps you to further increase efficiency, productivity and safety.

With HiConnect, you receive real-time data about your Hiab equipment's operation and condition. The practical and simple web portal gives you an unprecedented level of control of your operations. The power to improve your performance and safety as well as avoid unnecessary downtime is now at your fingertips.

HiConnect is available for all products equipped with connectivity and marked with the connectivity symbol as shown on the next page.

The free version includes great features such as a live map of your units and information about upcoming service needs. The only thing you need to do is register at www.hiab.com/hiconnect-registration

HiConnect Premium gives you access to all equipment data, fleet overviews and complete performance functionality.

The value you get from HiConnect

Improved performance

Understand how equipment has been used, where, what times and with what capacity.

- Increase uptime
- Improve productivity
- Optimize usage and utilization

Safer operators

Stop unsafe behaviour by getting insights to equipment usage logs and real-time notifications from your equipment.

- Reduce equipment misuse
- Increase equipment lifetime
- Improve safety conditions

Control over maintenance needs

From one easily accessed place, see your equipment service history, upcoming services based on service plans and real-time service counters based on actual usage.

- Increase equipment lifetime
- Optimize service needs
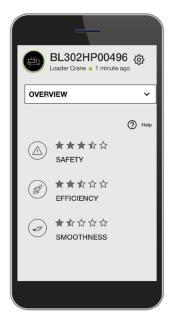- Avoid unexpected downtime

Prevent accidents caused by improper use of equipment.

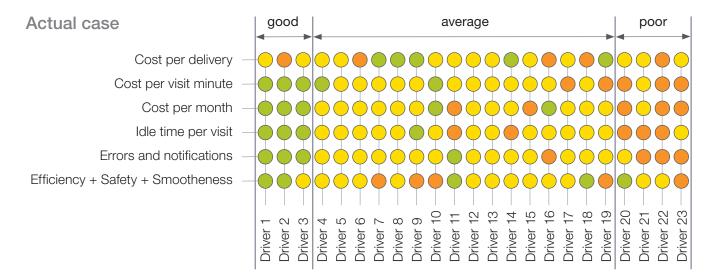Boost operator efficiency and prevent equipment misuse.

Be able to trace your equipment in real time.

Prevent unexpected downtime due to unsafe operations.

Phone screen 1 — Notifications

HICONNECT

Notification types

587	●	Operation notification
8	●	Operation error

Messages

459	●	Stop button not pressed
124	●	Crane has been idle for more than 5 minutes
4	●	Driving with the stabilizer legs out
4	●	Driving with the crane not in parking position
2	●	Crane capacity limit exceeded
2	●	Working outside the recommended stability limit

Phone screen 2 — Overview

BL302HP00496
Loader Crane ● 1 minute ago

OVERVIEW

? Help

★★★☆☆ SAFETY

★★☆☆☆ EFFICIENCY

★☆☆☆☆ SMOOTHNESS

Phone screen 4 — Service

Next estimated service
1.4.2020 (22 days)

Service counters

Days
23.0

Total on time
65.6 days

Use time
33.4 days

Next maintenance after
2334 cycles

Service history → EXPORT

Actual case

	good			average																		poor		

Rows: Cost per delivery; Cost per visit minute; Cost per month; Idle time per visit; Errors and notifications; Efficiency + Safety + Smootheness

Columns: Driver 1 – Driver 23

Actual summary of fleet utilization and driver performance for a major European trucking company. A deeper analysis of the data makes it possible to address and affect driver behaviour to create substantial cost savings and avoid potentially dangerous situations.

In this particular case, it was estimated that elevating all company drivers to a good level would amount to a EUR 3.1 million cost-saving as well as an annual CO_2 emission reduction of 800 metric tons.

HICONNECT™

How it works:

Sensors gather data on when and how drivers and equipment are operating. Data is sent to and stored in a cloud service.

Data can be easily accessed by your computer or mobile device with real-time updates.

Users can see the location and status of their equipment and what their operators are doing.

The data is displayed in an easy-to-understand format, helping understand how equipment and operators are performing.

The data is then used to take action to improve safety, efficiency and productivity.

Fleet managers can see when equipment may need service and plan accordingly to minimize downtime.

HiConnect™ helps determine equipment utilization so resources are deployed more efficiently while minimizing fuel costs.

To learn more, visit **hiab.com**

BUILT TO PERFORM

Hiab is the world's leading provider of on-road load handling equipment, intelligent services, smart and connected solutions. Hiab's class-leading load handling equipment includes HIAB, EFFER and ARGOS loader cranes, LOGLIFT and JONSERED forestry and recycling cranes, MOFFETT and PRINCETON truck mounted forklifts, MULTILIFT skiploaders and hooklifts, and tail lifts under the ZEPRO, DEL, and WALTCO brands. As the industry pioneer and with a proud 75 year history, Hiab is committed to be the preferred partner and solution provider to its customers and shape the future of intelligent load handling.

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